FSB Officers/Directors

December 2022

Kent M. Neighbor......Chairman of the Board Douglas N. Neighbor...Vice Chairman of the Board Gene R. Neighbor......President & CEO Steven K. Neighbor.....Executive Vice President Faith A. Anderson......SVP, Human Resources David W. Jontz.....SVP, Chief Credit Officer Dorothy M. Moulds.....SVP, Chief Financial Officer Kevin D. Boge.....SVP, Commercial Lending Stephen M. Godar......SVP, Chief Technology Officer Kimberly S. Rose.....SVP, Chief Operations Officer, Jason M. Neighbor.....SVP, Operations, Assistant Cashier Rick L. Weber.....SVP, Retail Banking Amanda L. Johnson....VP, Credit Manager Cassandra A. Kotek....VP. Marketina Mike S. Hodson.....VP, Commercial Lending Nelson F. Weber.....VP, Compliance, CRA Officer Barbara J. Huhndorf...VP, Credit Cards Tamara J. Strand.....VP, Deposit Operations Officer Lisa R. Beck.....VP, Data Manager Diane K. Lund.....AVP, Controller Susanne Reed.....BSA Officer

Marion Office

Marion, IA 52302

1380 Twixt Town Rd

Marion, IA 52302

Collins Road Square Office

1240 8th Ave.

Alburnett Office

Scott M. Neighbor.....SVP, Ag Lending

Collins Road Square Office

Joan M. McVay.....VP, Branch Manager

Edgewood Plaza Office

Shannon M. Morris.....AVP, Branch Manager

Kevin D. Boge.....SVP, Commercial Lending Tammy L. Yamilkoski...VP, Mortgage Lending Rusty A. Smith Jr.....VP, Commercial Lending Jason T. Greenwaldt..AVP, Mortgage Lending

Marion Office

Joan M. McVay.....VP, Branch Manager Linda M. Meis.....AVP, Mortgage Lending Marcia A. Baumann....AVP, Consumer Lending

Tiffin Office

Jonathan R. Conner...Market President

Van Buren Village Office

Greg A. Christensen...SVP, Commercial Lending Anee M. Lampe.....VP, Commercial Lending Shannon M. Morris.....AVP, Branch Manager

FSB Wealth Management

Pam R. Goedken.....VP, Senior Trust Officer Chad A. Fesler.....Trust Officer BJ R. Fleming.....Financial Advisor Ryan W. Norton.....Financial Advisor

FSB Board of Directors

Kent M. Neighbor......Chairman Douglas N. Neighbor..Vice Chairman Gene R. Neighbor Steven K. Neighbor Gregory W. Neumeyer James A. Mollenhauer Kim R. Colberg

Hiawatha Office

175 Center Point Rd

Van Buren Village Office 2755 Edgewood Rd. SW

Edgewood Plaza Office 399 Edgewood Rd. NW Cedar Rapids, IA 52405

Cedar Rapids, IA 52404

Hiawatha, IA 52233 **Alburnett Office**

117 N. Main Ave. Alburnett, IA 52202

Tiffin Office 1600 N. Park Rd. Tiffin, IA 52340

2022 Annual Report

Celebrating 95. Years as an Independent Community Bank

FSB

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Letter from the President

2022 was another year of celebration for FSB.

In August, we celebrated the 95th anniversary of the Farmers State Bank charter, all 95 years as an Independent Community Bank. This year, we also celebrated the 55th year of family ownership. Our parents, Morris and Betty, took a leap of faith in 1968 to purchase the majority ownership of FSB. Total assets at the end of 1968 were \$23,681,231.

Over the last 55 years, FSB has grown to \$1,040,350,625 in total assets. This arowth is attributed to a thriving and diversified community, loyal customers, great employees, and an exceptional management team that has led FSB over the years.

We also celebrated the 101-year life of our mother, Betty. Words can't express how she influenced our lives. Mom served on FSB's Board of Directors for 39 years alongside our father. Without their leadership, we would not be what we are today.

We continuously seek ways to live out our Faster. Stronger. Better.[®] brand.

The FSB staff's expertise and work ethic cannot be overstated. We are fortunate and grateful to be represented by the finest bankers in our market. It's one of the reasons FSB has been named "Top Workplace" for the last six years. This testament further reiterates the fact that people are our greatest asset, including our employees and customers.

FSB continues to strongly support local organizations by volunteering over 2,110 hours, and investing more than \$212,000 to more than 65 entities in 2022. Our capital-toasset ratio of 11.83% is one of the strongest in our area compared to other local financial institutions.

I still stand by the statement I wrote several years ago, "With great confidence, we are well poised to embrace opportunities and meet challenges head-on because our foundation is firm, our commitment is steadfast, and our future is bright."

My deepest thanks to our directors, team, and wonderful customers.



Statement of Condition*

	Dec. 31, 2022		Dec. 31, 2021		
ASSETS					
Cash and due from banks	\$	11,281,810	\$	246,354,974	
Securities		234,620,501		140,655,305	
Loans, net		769,081,927		666,235,481	
Premises and fixed assets		9,160,262		9,741,142	
Other assets		16,206,125		16,125,325	
Total assets	\$ 1.	.040.350.625	\$	1.079.112.227	

LIABILITIES

Noninterest bearing deposits	\$ 199,953,228	\$ 204,915,449
Interest bearing deposits	677,723,382	701,504,379
Total deposits	\$ 877,676,610	\$ 906,419,828
Borrowed money	33,534,697	36,878,805
Other liabilities	6,116,012	3,597,510
Total liabilities	\$ 917,327,319	\$ 946,896,143

EQUITY CAPITAL

Common stock	\$	1,161,600	\$ 1,161,600
Surplus		4,838,400	4,838,400
Undivided profits		117,023,306	126,216,084
Total equity capital	\$	123,023,306	\$ 132,216,084
Total liabilities and equity capita	al \$	1,040,350,625	\$ 1,079,112,227

^{*}Unaudited

2022 In Review



PinSeekers, an indoor golf facility with a driving range, restaurant, and bars coming to Tiffin in the summer of 2023.

PinSeekers is the newest addition to the growing area known as Park Place in Tiffin. FSB is proud to be the exclusive financial partner of The Ders Group for this project.



FSB Celebrates 95 Years

was gifted with a Grizzly cooler for making 95 years possible.



FSB sponsors the Linn County Fair Kick-Off Dinner annually. FSB employees volunteer, serve dinner, and enjoy spending time with community members and attendees.



Rapids is a wonderful opportunity to

baseball, food, and fun!

connect with our customers for a day of

FSB Gives Back



Big Sisters





Coe College

Fellowship of

Christian Athletes



Association



School Foundation